

Job Report

Luis Guzman

AML/KYC & Financial Crime Compliance Delivery

3,516 postings scored. AIDA's Top 100, reviewed and ranked, follows.



AIDA's Top 100

Best matches - 1 of 3

POSTING	COMPANY	SCORE	WHY
Technical Project Manager	Supernova Technology	8	Supernova Technology is a real FinTech employer (securities-based lending software); direct Technical Project Manager title match, right seniority.
Associate Director/Program Manager Technology Portfolio (Contract)	EQ Bank	6	EQ Bank, Associate Director/Program Manager, Technology Portfolio. Real digital bank, right function (Program Manager), right seniority.
Snr Project Manager - Payment Processing	Insight Global	4	Insight Global, Senior Project Manager, Payment Processing. Right title, right seniority, and payments is directly compliance/financial-crime adjacent.
Senior Engagement Manager - Banking Transformation & Cash Management (FSI)	SIA	4	SIA, Senior Engagement Manager, Banking Transformation & Cash Management. Strong financial-services consulting fit, right seniority, right function.
Senior Implementation Consultant	nCino	4	nCino, Senior Implementation Consultant. Real FinTech (banking software) employer, and implementation-delivery function closely matches Luis's SaaS/HCM delivery background.
Senior Scrum Master (Technical Delivery Lead)	Equifax	4	Equifax, Senior Scrum Master (Technical Delivery Lead). Real compliance-adjacent employer (credit bureau, identity and fraud risk) and an exact function/title match to Luis's Scrum Master and Delivery Lead background.

AIDA's Top 100

Worth a look - 2 of 3 (page 1 of 3)

POSTING

[Sr. Technical Project Manager JP202](#)

[Sr. Technical Project Manager](#)

[Technical Project Manager](#)

[Technical Project Manager](#)

[Technical Project Manager](#)

[Technical Project Manager](#)

[Technical Project Manager](#)

[Technical Project Manager](#)

COMPANY

P@thlion Staffing Careers

Flexstaf IT

Nuclir

Avahi

GFL Environmental

Bridgemans Services

RTX

Coveo

SCORE

8

8

8

8

8

8

8

8

WHY

Sr. Technical Project Manager title match; staffing-agency posting, end client undisclosed.

Sr. Technical Project Manager title match; staffing-agency posting, end client undisclosed.

Technical Project Manager title match; industry/employer detail too thin to confirm fit.

Technical Project Manager title match; real employer (Avahi, AWS/cloud consulting), industry not compliance-specific.

Technical Project Manager title match; GFL Environmental is a real employer but industry (waste/environmental) has no compliance/banking overlap.

Technical Project Manager title match; industry mismatch and BC location (Garibaldi Highlands) vs. Luis's Ontario base.

Technical Project Manager title match; RTX (Raytheon) is aerospace/defense, no compliance overlap, Quebec location.

Technical Project Manager title match; Coveo is SaaS, not compliance-specific, but Luis's background is heavy in SaaS delivery (Ceridian, Calian) so this is a real transferable fit.

AIDA's Top 100

Worth a look - 2 of 3 (page 2 of 3)

POSTING

[Technical Project Manager](#)

[Technical Project Manager](#)

[Senior Technical Project Manager](#)

[AWS Cloud Data Platforms](#)

[Technical Project Manager Data Intelligence Platform](#)

[JIRA](#)

[Change Management Consultant](#)

[Delivery Lead](#)

[Operations Lead](#)

[Technical Delivery Lead](#)

COMPANY

EOS

MMIST

Astra North Infoteck

vTech Solution

Insight Global

Insight Global

Capital One

Insight Global

SCORE

8

8

8

8

7

4

4

4

WHY

Technical Project Manager title match; employer/industry too vague to confirm, Vancouver location mismatch.

Technical Project Manager title match; MMIST is aerospace/defense, no compliance overlap, Ottawa location.

Best-scoring Astra North Infoteck posting (exact title match), but this employer posts 20+ wildly different job families in this same Top 100 (a small 14-person Oakville staffing firm with a disproportionately large posting volume). Kept as Worth a Look with that caveat; see employer note below.

Technical Project Manager, Data Intelligence Platform: specific enough title to be a real role, though sourced via a staffing vendor (vTech Solution).

JIRA/Change Management Consultant via Insight Global. Adjacent skill set (Luis has real change-management delivery experience) but not his core PM/delivery function.

Delivery Lead title match via Insight Global. Real function/title fit, but end client and industry undisclosed.

Capital One, Operations Lead. Strong real FinTech/bank employer, function adjacent to delivery leadership but not explicitly PM/program.

Technical Delivery Lead title match via Insight Global. Mirrors Luis's actual current title, but end client/industry undisclosed.

AIDA's Top 100

Worth a look - 2 of 3 (page 3 of 3)

POSTING

[Associate Director](#)

[Nexus, Regulatory Reporting](#)

[Delivery Lead](#)

[Sales Platforms](#)

[Delivery Lead/ Manager](#)

[Technical Delivery Manager](#)

[AWS Cloud, Node.js Projects \(Banking\)](#)

COMPANY

MUFG Investor Services

Enercare

Procom

Astra North Infoteck

SCORE

4

4

4

4

WHY

MUFG Investor Services, Associate Director, Regulatory Reporting. Compliance/regulatory-adjacent, though function is reporting operations rather than project delivery.

Enercare, Delivery Lead, Sales Platforms. Exact title match, but industry (home services) has no compliance overlap.

Procom, Delivery Lead/Manager. Real, well-known IT staffing firm, exact function/title match, end client undisclosed.

Astra North Infoteck, Technical Delivery Manager, AWS/Banking. Function reasonably matches (Delivery Manager); same staffing-firm volume caveat noted above.

How AIDA Reviewed These

The SQL scan scores every posting mechanically. It can't tell a bank's Program Manager role from a nonprofit's. Before anything reaches this report, AIDA reviews the top 100 by hand against your resume, career bio, and keyword strategy, and pulls out what the scoring alone let through by mistake. The full scored dataset is included as a CSV alongside this report; sort or filter it yourself if you want to explore beyond the reviewed top set.



The full scored pool is included as a CSV with this report; use it to explore further on your own.

Why we chose the top 6

- Employer or contract vendor directly tied to AML/KYC, financial crime compliance, banking, or FinTech delivery
- Title and function match at the right seniority: Delivery Lead or Program Manager, not Coordinator or Analyst level
- Score driven by genuine keyword depth (title plus skill or industry), not a single generic-title match
- Real, named employer disclosed, not a public-sector contract vendor or staffing agency hiding the end client
- None of the right-column red flags apply (duplicate posting, wrong function despite a matching employer, or a staffing-firm volume pattern)

Why 74 were removed

- Wrong function (title or skill matched, but the role itself is a different discipline) 31
- Duplicate or reposted (same role, multiple listings) 26
- Wrong seniority or function mix (role graded below Luis's Lead/Director scope, or a different discipline) 9
- Agency or contract-vendor posting with no end employer disclosed 3
- Wrong function despite a matching employer 2

Data Queen's Notes

Company-name normalization went live this scan: emergiTEL and Astra North Infotech's Inc./non-Inc variants now merge into one employer record, along with RBC/TD/BMO/CIBC abbreviation aliases. PMP and P.Eng are both confirmed and scored at full weight; ITIL 4 remains in progress and is not yet in the matrix.

What's Working

Patterns from the full 3,516-posting scan, not just the top 100.

TOP COMPANIES BY AVERAGE SCORE

P@thlion Staffing Careers
4 postings · 1 kw · avg 4.0
Capital One
4 postings · 1 kw · avg 4.0
Maarut
5 postings · 2 kw · avg 3.6
EQ Bank
3 postings · 2 kw · avg 3.3
MUFG Investor Services
7 postings · 1 kw · avg 2.3
Releady
5 postings · 2 kw · avg 2.2
Capco
4 postings · 2 kw · avg 2.2
Triumph Group of Companies
9 postings · 1 kw · avg 1.8
Scotiabank
3 postings · 1 kw · avg 1.3
NearSource
8 postings · 1 kw · avg 1.2

MOST FREQUENT EMPLOYERS

Astra North Infoteck
643 postings
iCapital
261 postings
Insight Global
242 postings
National Bank of Canada
170 postings
goeasy
167 postings
Dimensional Tech
112 postings
Procom
85 postings
emergITEL
83 postings
Vaco
70 postings
Randstad Digital
68 postings

TOP COMPANIES BY KEYWORD

National Bank of Canada
22 keyword matches · 22 posting(s)
Astra North Infoteck
14 keyword matches · 14 posting(s)
Insight Global
7 keyword matches · 7 posting(s)
Bank of Montreal
4 keyword matches · 4 posting(s)
MUFG Investor Services
4 keyword matches · 4 posting(s)

What this means in practice

Average keyword scores are muted across the board for this pool: AML/KYC-specific language only shows up in a small slice of postings, so most of the volume comes from generic banking or title-only matches rather than compliance-specific ones. National Bank of Canada and Astra North Infoteck post the most roles by far, but that volume is mostly retail-banking and generic-staffing noise, not signal, worth screening individually rather than treating as a target list. EQ Bank, SIA, nCino, and Equifax are the postings worth prioritizing outreach around: real compliance-or-fintech-adjacent employers with genuine function matches, not just volume.