

AIDA JOB SERVICES

Career Bio

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AML/KYC & Financial Crime Compliance Delivery

AML/KYC Compliance Delivery strategy, 1 of 2 active search strategies



Career Bio

AML/KYC & Financial Crime Compliance Delivery - 1 of 2

WHO YOU ARE

You've spent 10+ years leading technology programs, most recently as Lead Technical Project Manager and Delivery Lead at Alessa, where you're running a \$15 million AML/KYC and financial crime compliance portfolio across banks, FinTechs, mortgage companies, and casinos in the US and Asia, working directly inside FinCEN, FINTRAC, and EU AMLD regulatory frameworks. That's not generalist project management applied to compliance as one client among many; it's multi-year depth in a narrow, high-stakes discipline that most PMs never touch.

Your background also shows a pattern regulated-industry hiring managers weight heavily: distressed-account turnarounds. You've been recognized directly by C-suite and CEO leadership for moving clients from red to green status, driving a 15%+ increase in retention, and you closed a \$1.5 million account within 10 months with full stakeholder alignment. On top of that, you started as a Software Engineer before moving into delivery leadership, and you hold both a PMP and a P.Eng, a technical-plus-program combination that's genuinely rare on a PM resume.

WHAT MAKES YOU UNIQUE

Regulatory breadth across three frameworks, not just one. FinCEN, FINTRAC, and EU AMLD compliance delivery spanning banks, FinTechs, mortgage companies, and casinos in the US and Asia is a wider regulatory footprint than most AML delivery leads carry, and it reads as flexibility across jurisdictions, not narrowness.

A demonstrated turnaround record. Recognized directly by C-suite and CEO leadership for moving distressed accounts from red to green status and driving a 15%+ increase in client retention is exactly the kind of evidence recruiters weight heavily, backed by a concrete result: a \$1.5 million account delivered in 10 months.

Dual PMP and P.Eng credentials, plus hands-on technical roots. You started as a Software Engineer before moving into delivery leadership, so the PM and P.Eng credentials sit on top of real technical fluency, not instead of it. That combination is uncommon and closes what would otherwise be a credibility gap on technical delivery roles.

Scale that exceeds a typical Lead PM listing. Owning a \$15 million portfolio, leading five concurrent Scrum teams and 15+ developers and designers, and managing \$8 million-plus in SaaS delivery portfolios across Eastern Canada and the US are Director-level numbers, even though your current title reads Lead Technical Project Manager and Delivery Lead.

Career Bio

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WHERE YOUR TITLE UNDERSELLS YOU

Your title reads 'Lead Technical Project Manager and Delivery Lead,' but the scope you're actually carrying, a \$15 million AML/KYC portfolio spanning banks, FinTechs, mortgage companies, and casinos across the US and Asia, plus a track record of five concurrent Scrum teams and \$8 million-plus SaaS portfolios in earlier roles, reads several notches above a typical Lead PM listing. We've widened the seniority layer in your keyword matrix to include Director of Delivery and Head of Delivery for exactly this reason, alongside Delivery Lead and Program Manager.

ONE HONEST GAP WORTH NAMING

Your ITIL 4 certification is in progress, with status pending confirmation per your resume. That's an honest gap worth naming rather than rounding up: it isn't in your keyword matrix yet, and it'll be added once you confirm it's been earned. Your PMP and P.Eng are both already confirmed and carry full weight in the matrix, so this is the one open item left, not a pattern.

HOW THIS SHAPES YOUR SEARCH

Your AML/KYC & Financial Crime Compliance Delivery keyword matrix is built around FinCEN, FINTRAC, and EU AMLD compliance language, Alessa specifically in the tool layer, and industry weighting that favors Banking, FinTech, Casino and Gaming Compliance, and Mortgage Lending. Seniority is widened to include Delivery Lead, Director of Delivery, Head of Delivery, and Program Manager alongside your actual title, and both PMP and P.Eng now carry full weight in the certification layer.